

# **RJ REYNOLDS**

TOBACCO COMPANY

March 13, 1996

**RJR Account #329267**  
Pittston Candy

S. R. MacLEOD  
Region Operations Mgr

160 Lawrence Bell Drive  
Suite #108  
Williamsville, NY 14221  
(716) 634-9232  
Fax (716) 634-3145

**DORAL .30¢ OFF 1 PACK (#600096) MARCH DISTRIBUTOR PROGRAM**

We have ordered 6 SKUs of shipper displays (item #502910) for the above promotion.  
Product will arrive March 25, 1996.

As always, thanks for your assistance in the marketing of our products.

Sincerely,

*Amy*

A. McPartlan  
Systems Coordinator

/am

cc: K. Myers

DPCLTDOR.DOC

51859 6251

USE THIS FORM AS MASTER AND COMPLETE FOR ALL PARTICIPATING DIRECT ACCTS

**MARCH 1996 DPC FORM**  
Distributor Promotion Coverage

**DORAL .30¢ Off 1-Pack / #600096**

Please complete and return this form to the ROU by no later than:

April 19, 1996

K.L. Myers  
MGR's NAME

**REGION ALLOCATION: 791 SKUs**  
**ALLOCATION**  
**(Item #502910)**  
**PACKED 5 DISPLAYS / SKU**

ROU: ☒ SEND ☐ DO NOT SEND ☐  
CUSTOMER: ☒ ENTER TO PARTICIPATING ACCOUNTS

I WILL NEED THE FOLLOWING PRODUCT / DISPLAYS ORDERED TO THE LISTED  
DIRECT ACCOUNT(S):

Roger Christman 095000 2  
DIRECT ACCOUNT SIS # No./ SKUS (#502910)  
PRODUCT ARRIVAL DATE: 8/22/96 N/A (MGR. FILL IN)

DORAL BRAND STYLES / NUMBER OF CASES NEEDED

FF 12M	FF Bx 6M	FF 100 12M	FF MN 6M	FFM 100 6M	LT 12M	LT Bx 6M	LT 100 12M	LT MN 6M	LTM 100 12M	ULT LT 6M	U LT 100 12M	NON- FIL 6M

Pittston Candy 329267 6  
DIRECT ACCOUNT SIS # No./ SKUS (#502910)  
PRODUCT ARRIVAL DATE: 8/22/96 N/A (MGR. FILL IN)

DORAL BRAND STYLES / NUMBER OF CASES NEEDED:

FF	FF	FF	FF	FFM	LT	LT	LT	LTM	ULT	U LT	NON-
12M	Bx	100	MN	100	LT	Bx	100	100	LT	100	FIL
	6M	12M	6M	6M	12M	6M	12M	12M	6M	12M	6M

MAIL / FAX THIS FORM TO ROU, ATTN: JUDY  
1/96

Post

6073-4423

46.40

6073-4428

139.20

51859 6252